



# Can the CEO of an HIV Nonprofit Earn “Finder’s Fees” for Donations?

The issue has led to turmoil and resignations at Baton Rouge’s Open Health Clinic and HAART.

May 25, 2018 By [Trent Straube](#)

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Internal strife has erupted and top-level resignations have been made at an HIV nonprofit in Baton Rouge, Louisiana, over the chief executive officer’s claim that he is eligible to receive a “finder’s fee” for major donations made to the organization, [reports The Advocate](#) in a series of articles.

Tim Young, the CEO of Open Health Care Clinic and HIV/AIDS Alliance for Region Two (HAART), told The Advocate that his compensation package, which was approved by the clinic’s board, has been suspended pending further review. As it was set up, Young would earn a sliding scale commission depending on the donation. For example, he would receive \$2,500 for donations between \$50,000 and \$100,000, and he would get \$200,000 for donations between \$7 million and \$10 million.

Kimberly Hood, the former chief operations and compliance officer, told board members that such a compensation package could jeopardize the group’s tax-exempt status. She called the arrangement a “kickback” and “finder’s fee.”

The controversy has led to the resignation of the group’s chief information officer, chief medical officer, chief financial officer and compliance officer.

Experts in the fields of fundraising and charities [told The Advocate](#) that finder’s fees like this were problematic and even prohibited.

In related news, earlier this year, Baton Rouge joined the global Fast-Track Cities initiative to end AIDS by 2020. For more about that, click [here](#). And to learn more about the epidemic in Louisiana, [this report](#) takes a look at HIV/AIDS in rural versus metropolitan communities of the Southern state.

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<http://beta.docker.poz.com/article/can-ceo-hiv-nonprofit-earn-finders-fees-donations>